

PREFACE

My first encounter with the United Nations Convention on Contracts for the International Sale of Goods (the "CISG") was several years ago. Although material on the subject existed, I found myself searching for a simple explanation or case law on the subject. At the time there was little case law rendered by U.S. courts; however, I discovered shortly thereafter that due to the internationality of the CISG there existed foreign case law that not only explained the CISG but was also persuasive authority under the terms of the CISG. As such, my primary objective when writing this book was to rely on case law as well as scholarly writings, preferably legal articles by various scholars throughout the world, to provide guidance as to interpretation of the CISG. In addition, I wanted to apply my research to practical application in the courtroom. Hence, I have included forms and other textual materials so a practitioner need only refer to the Appendix to resolve, it is hoped, a substantive or procedural issue. Each chapter also contains a "Practical Application" section, which provides further insight based on my research.

I would like to thank the following individuals for their guidance and support: Professor Albert H. Kritzer from the Institute of International Commercial Law at Pace University School of Law and Dr. John Felemegas from the Faculty of Law, University of Technology, Sydney, for the initial opportunities to conduct research on the CISG; and to Alan Johnson, Christine Vincent, and Bernard Johnston for their time and effort in commencing and finishing this publication. A special thanks to my family and friends, for without their love and support I would never have completed this book.

A.E. Butler
June 2006